



Echo Global Logistics, Inc. Acquires BestWay Solutions, LLC

Chicago, IL October 17, 2007 Echo Global Logistics, Inc., a technology-driven transportation management outsourcing firm, has acquired BestWay Solutions, LLC, a third party logistics provider based in Vancouver, Washington. BestWay Solutions, founded in 2000 and led by the executive management team of Kirk Miller, Gary Paetz and Sam Seward, is a third party logistics provider with widespread carrier relations and a client base in the Northwest. Effective immediately, BestWay Solutions will begin doing business as Echo Global Logistics, Inc.

"Our growth strategy focuses on applying our business model to key regional markets and this acquisition brings a Pacific Northwest presence to Echo's carrier and customer base," said Douglas R. Waggoner, Chief Executive Officer of Echo Global Logistics. "BestWay Solutions has built solid client relationships and its skilled account managers will benefit from Echo's buying power, technology and enterprise account programs."

"Echo's technology will add significant value for our customers," said Gary Paetz, founder of BestWay Solutions. "This partnership will allow BestWay Solutions to leverage our regional market knowledge and carrier base. Combined with Echo's significant buying power and back office services, we will be able to provide consistent cost savings and outstanding service to our customers."

About BestWay Solutions, LLC

Vancouver, Washington-based BestWay Solutions is a single-source transportation management solution for clients of all sizes. With decades of experience in the transportation industry, BestWay Solutions works on its clients' behalf to solve freight problems simply and easily.

About Echo Global Logistics, Inc.

Privately-held Chicago-based Echo is a technology-driven transportation management outsourcing firm which helps clients reduce their transportation spend. Echo's enterprise and transactional clients range from small businesses to Fortune 100 companies. Echo's transportation management solutions deliver cost savings through proprietary access to unparalleled transportation market data, custom-built world-class technology, a "best cost" global labor platform, an extensive nationwide network of carriers, and buying leverage resulting from the aggregated spend on behalf of Echo's clients. For more information on Echo, visit: www.echo.com.