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xkzero Announces Partnership With Echo Global Logistics to Launch xkzero Transportation Management by Echo

New Solution Will Allow Sage ERP Users to Access Logistics Firm

CHICAGO, IL -- (Marketwired) -- 06/10/13 -- xkzero, the Chicago-based Sage developer, today announced a software development partnership with Echo Global Logistics, Inc. (NASDAQ: ECHO), a leading provider of technology-enabled transportation and supply chain management services, to provide an integrated transportation logistics solution for Sage North American ERP products.

The new solution, called xkzero Transportation Management by Echo, will provide a complete software and managed services solution natively integrated into Sage ERP systems. The program will allow users to shop for the best less-than-truckload (LTL) options directly from within the Sage ERP quote/order entry, then book the shipment when ready. The solution is available for Sage 100 ERP now, and versions for Sage 500 ERP and Sage ERP X3 are planned for later 2013 release.

"Our new partnership with xkzero will help companies make transportation management less complicated for SAGE customers," said Douglas R. Waggoner, Chief Executive Officer of Echo Global Logistics. "Not only will clients see dramatically improved freight visibility, control and accuracy, but a lower overall cost."

"Our solution with Echo is creating a new category of ERP automation that will be valuable for companies requiring LTL shipping," said Paul Ziliak, co-founder of xkzero. "Managed services will relieve the burdens on a client's transportation management team and a seamless integration into Sage ERP will save time on every shipment."

xkzero Transportation Management by Echo will provide Sage ERP users with one point of contact for all logistics needs and is the only such offering in the space.

About xkzero

Chicago-based xkzero publishes mobile sales apps, universal search, online commerce and transportation logistics software exclusively for small and mid-sized businesses using Sage ERP (Sage 100 ERP, Sage ERP X3 and Sage 500 ERP). For more information on xkzero, visit: www.xkzero.com.

About Echo Global Logistics

Echo Global Logistics, based in Chicago, is a leading provider of technology-enabled transportation and supply chain management services, delivered on a proprietary technology platform, serving the transportation and logistics needs of its clients. Echo maintains a web-based technology platform that compiles and analyzes data from its network of over 24,000 transportation providers to serve its clients' shipping and freight management needs. Echo procures transportation and provides logistics services for clients across a wide range of industries, such as manufacturing, construction, consumer products and retail. For more information on Echo, visit: www.echo.com.

Source: Echo Global Logistics

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