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Echo Global Logistics Names John Mims VP of Corporate Development

Freight and Logistics Equity Analyst to Lead M&A and Strategic Growth Initiatives at Echo

CHICAGO, IL -- (Marketwired) -- 05/05/16 -- Echo Global Logistics, Inc. (NASDAQ: ECHO), a leading provider of technology-enabled transportation and supply chain management services, has named John Mims Vice President of Corporate Development. An award-winning freight and logistics equity analyst, Mims covered Echo at FBR & Co. for five years. At Echo, he will head up mergers and acquisitions and lead strategic growth initiatives across all lines of business.

"As one of the leading 3PLs in the nation, Echo is well positioned to continue its track record of growth by leveraging its brokerage and Managed Transportation offering," said Dave Menzel, President and Chief Operating Officer at Echo. "John understands our development, strategy and competitive landscape, and we are pleased to have him now lead our corporate development strategy."

For the last decade, Mims has covered the transportation and logistics industry as an equity analyst. He has been quoted in leading financial publications such as *Barron's*, *The Wall Street Journal*, *USA Today*, and *Investor's Business Daily*. In the 2015 StarMine Analyst Awards, Thompson Reuters named Mims the #1 Stock Picker in Air Freight & Logistics.

"Of all the 3PLs I've covered, Echo stands out for its pure growth potential, which I believe is due to its high commitment to service and the superb reputation it has cultivated among shippers and carriers alike," said Mims. "The company has enjoyed years of above-market growth, and I'm excited about joining the team to help drive this next phase."

Prior to joining Echo, Mims was Senior Vice President at FBR & Co. Earlier in his career, he held various roles at BB&T. Mims earned his MBA from the Darla Moore School of Business at the University of South Carolina and his B.A. in History from the College of Charleston.

About Echo Global Logistics, Inc.

Echo Global Logistics, Inc. (NASDAQ: ECHO) is a leading provider of technology-enabled transportation and supply chain management services. Headquartered in Chicago with more than 30 offices around the country, Echo offers freight brokerage and Managed Transportation solutions for all major modes, including truckload, partial truckload, LTL, intermodal, and expedited. Echo maintains a proprietary, web-based technology platform that compiles and analyzes data from its network of over 30,000 transportation providers to serve clients across a wide range of industries and simplify the critical tasks involved in transportation management. For more information on Echo Global Logistics, visit: www.echo.com.

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